

CETEC ERP

World Class Cloud Manufacturing ERP Software From \$40/user

Cetec ERP Advantage

Technologically advanced with a long, proven history, Cetec ERP's powerful design and modern delivery make it unique among its peers, providing your business with a simple platform to increase both capacity and efficiency.

Unmatched feature breadth

Bring maturity to your growing company with integrated, scalable processes and a full suite feature set.

Practical web interface

Accomplish business critical tasks across every department within the tabs of your web browser.

Modern SaaS for ERP

Stay ahead with continual upgrades and stay on the most updated system available, with no fear of falling behind.

Built for manufacturing

Solve the headaches you deal with as a growing manufacturer with a solution that is simple, practical, and powerful.

Fully Integrated Solution in One Platform

- Accounting & Financials
- CRM & Sales Management
- Custom Reporting
- Document Management
- Inventory Management
- Manufacturing Quoting
- Mobile Warehousing
- Order Fulfillment
- Planning & Scheduling
- Purchasing & MRP
- Quality & ISO
- Shop Floor

CRM & Sales Management

Full suite CRM and sales management tools are integrated to the core platform. No duplicate data entry, no integration difficulty, and no additional cost/project headache.

- Customer contact list with notes and reminders
- Manage leads, opportunities, pipeline
- Dashboards for month to month projected lead values adjusted by probability
- Inside Sales / Outside Sales
- Automated Email notifications for system actions (e.g. workflows)
- Customer sales forecasting tools
- Manage RMAs
- Pay and track commissions

SALES PARTS PURCHASING OPERATIONS WAREHOUSE ACCOUNTING PRODUCTION ADMIN

Quotes ▾ Orders ▾ Invoices ▾ Customers ▾ Leads ▾ Opportunities ▾ Forecasts ▾ Reports ▾

Lead Program: Product Line #1

Name:	Product Line #1	Active:	Yes	Edit Lead Programs	
# Open Leads:	4	# Closed Leads:	0	# Total Leads:	4

Total Lead Value, Lead Value Adjusted By Probability

Show Next Graph: Number of Leads



Help

Manufacturing Quoting

Cetec ERP helps your sales team stay consistent and efficient. Acquire visibility to won or lost business, sales personnel performance, order/item profitability, and more.

- Create new customers on the fly from a quote
- Browse and add items to a quote; auto-populate with historical data to assist with estimation
- Manage quantity breaks and multi-level BOMs
- Flexible reporting of quote activity per product, customer, sales user, etc.
- Deliver customer portals to account info, quote, order status, part drawings, etc.
- Generate and export/email Quote PDFs directly from Cetec ERP
- Substitute interchangeable raw material defined on BOMs based on part spec group definitions
- Attach documents / drawings to quote or to parts on a quote as related
- Estimate labor and overhead and define job routers
- Predict cost and margin better

SALES
PARTS
PURCHASING
OPERATIONS
WAREHOUSE
ACCOUNTING
PRODUCTION
ADMIN

Quotes ▾
Orders ▾
Invoices ▾
Customers ▾
Leads ▾
Opportunities ▾
Forecasts ▾
Reports ▾

Quote/Order Worksheet 359 Potential First Order

Sales Editing: Jordan Jolly ▾

Build Quote +

Send To +

Convert To Order

Quoting Tools +

Documents (0)

Notes (0)

Prepay

Note: Orders are created by converting a completed Quote into an Order using the 'Convert to Order' link on the side.

Quote For Kit 5

Customer SCHUMACHER ELECTRIC (16)
Owner techx

Cust PO #
Inside Sales

Outside Sales

Show Open Lines ▾ Go

+ Add Line

#	PRC	Part	Rev	Cust Part	Dock Date	Ship Date	Lead Time (in wks)	Qty
1	KIT	5		Kit 686868-1111	2014-12-09	2014-12-09		
2	KIT	5		Kit 686868-1111	2015-01-09	2015-01-09		
3	KIT	5		Kit 686868-1111	2015-02-09	2015-02-09		
4	KIT	5		Kit 686868-1111	2015-03-09	2015-03-09		
5	KIT	5		Kit 686868-1111	2015-04-09	2015-04-09		1
6	KIT	5		Kit 686868-1111	2015-05-09	2015-05-09		1

Current State Sales Editing
Assigned To Dustin Heon Set

Priority (1 is High) time: 3 Set

Time In State 435 days

Next Step canada To Purchasing Review

accuar To Sales Editing

electrolab To Engineering Review

CC List

Update CCs

[Edit Workflow Assignment Options](#)

Close Workflow

Sales Editing

	\$ 192.02	\$ 768.08	\$ 768.08	
	\$ 362.92	\$ 1,451.68	\$ 1,451.68	

Document Management

Cetec ERP's built in document management associates *any* file type to its logical access point, replacing costly and inefficient systems of file cabinets and shared drives.

- Go paperless!
- Fully integrated document storage and access across every module and every business object
- Document revision control, revision approvals and history
- Automatically generate common documents directly in the Cetec ERP system
- Auto-populate documents with ERP data to increase quality and professionalism
- Reduce typing time
- Store any file type within any Cetec ERP business object
- No need to shop around for an EDM system, it is already built in!

Documents List

Help

Restrict Display

Name	<input type="text"/>	Active Only?	<input type="checkbox"/>
Created From	<input type="text"/>	Created To	<input type="text"/>
Tags (any)	<input type="text"/>	<input type="button" value="Search"/>	

<< Previous | 1 2 3 4 5 6 7 8 9 10 11 12 | Next >>

Displaying 1 - 25 of 345 +/- Columns

Documents	Attached To	Created On	User	Active?	Revisions	Tags
ar_aging_detail.txt	Customer Acme Sales	2013-11-08	techx	Yes	1	
Quote-1.pdf	Quote 1	2013-11-08	techx	Yes	1	
AMPTTEST2_1_Waterfall.pdf	PQuote 1	2013-11-15	techx	Yes	1	waterfall
JSTPHDR-10VS_2_Waterfall.pdf	PQuote 3	2013-11-21	techx	Yes	1	waterfall
JSTPHDR-10VS_3_Waterfall.pdf	PQuote 4	2013-11-21	techx	Yes	1	waterfall
Quote-8.pdf	Quote demo quote	2013-11-26	techx	Yes	1	
sos_new_quant_breaks_test_2.xls	Process Pricing Import, By Jordan Jolly at Tue Nov 26 14:16:19 2013	2013-11-26	techx	Yes	1	import

Purchasing & MRP

Cetec ERP streamlines the procurement process, cutting through complex dependencies of supply chains and material needs to help you buy strategically, optimize cash flow, and grow your company.

- MRP delivers suggested buy quantities based on supply/demand forecasting and *kan-ban* levels
- Vendor / Supplier Management
- Complete purchasing software
- Web-based MRP
- Automatic POs per material requirements supply/demand analysis
- Shortage / late work orders report projects shortages
- Days early metrics from material allocation help manage cash flow
- Shop multiple vendors with RFQs built into PO template/approvals process; minimize outlay
- One-click PO entry from pQuote / RFQ
- Place POs for non-inventory items and link easily to voucher and A/P process
- Easily view purchase history by product, buyer, supplier, or nearly any other criteria

PQuote/PO Worksheet 284

Working: Jordan Jolly ▾

Help

View

Note: POs are created by converting a completed PQuotes into a PO using the 'Convert to PO' link on the side.

Convert to PO

Close

PDF/Email

Clone

Documents (0)

Notes (0)

History

	Vendor	Contact
	Status Open	FOB S - Ship Point
	Location	Owner techx
	Created At 02/18/16 1:30 PM	Terms -
	Comment	Scheduled N
	PQuote Comment	

Add Line

Qty	Prcpart	Commit Date	Sched	Unit Cost ⓘ	Non Inventory ? ⓘ
<input type="text" value="4"/>	<input type="text"/>	<input type="text" value="2016-02-18"/>	<input type="text" value="Sched"/>	<input type="text" value="1.99"/> <input type="text" value="USD"/>	<input type="checkbox"/>
Comment	Comment 2	Piece Measurement ⓘ	Part Description		
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text" value="(description of new part)"/>		
Vendor Part # ⓘ					
<input type="text" value="123GRAY"/>					
Source Comments					
<input type="text" value="internal comments only"/>					

Mobile Warehousing

Cetec ERP leverages barcode scanners, mobile printers, and tablets to increase throughput, empowering smaller teams to efficiently manage any volume of receiving, material allocation, and shipping.

- Get visibility to stock levels system-wide
- Keep stock information accurate
- Pull stock with efficiency and traceability
- Pick components, dimensional inventory, and/or serialized raw material
- Cut material and put specific dimensions of inventory back into stock
- Robust inventory activity reporting for comprehensive visibility and auditability of inventory movement
- Support for multiple warehouse locations
- FIFO support and complete receipt traceability



Inventory Management

Tackle any inventory tracking challenge, from high-mix / low-volume environments with thousands of part SKUs to metal or plastics processors with unique dimensional inventory requirements (e.g. length, square footage, weight, etc.)

- Permanent BOM material definitions management with qty per top values, multi-level BOM definition support, and comprehensive cost estimate rollups
- Inventory records include date code, lot code, revision, and serial level traceability, FIFO bin level quantity information, and inventory adjustment capability with reason codes that map to appropriate custom ledger accounts
- Immediate stock / inventory checks within context of quote, order, PO, etc.
- Support for multiple warehouse locations / sites

Inventory Management



Planning & Scheduling

Cetec ERP provides user friendly tools to help manage work order scheduling and capacity planning, equipping your staff to optimize allocation of work to available resources, meet customer targets, and prevent order lateness.

- Capacity planning & production scheduling
- Track Dock Date (customer due date), Ship Date, and Work Start dates for all sales order line items (and corresponding work orders)
- Automatic suggested allocation of available and incoming material to open orders based on due date priority
- Hot list of late and/or short orders due to material shortage or lateness
- Robust material requirements planning driven by detailed and highly visible component and assembly supply/demand forecast analysis
- Maintain material lead times from vendor
- Support for infinite or finite scheduling built-in

Order Fulfillment

Raw or finished goods distribution orders

Make-to-stock, build-for-stock orders

Make-to-order (MTO)

Engineer-to-order (ETO)

Configure-to-order (CTO)

Configure, price, quote (CPQ)

Assemble-to-order (ATO)

- Copy existing build records (BOM material and labor) for repeat business
- Keep quote lines open and release line at a time
- Dictate complete versus partial shipment preferences per quote and per order
- Enforce credit holds on customer accounts for new or open orders
- Enter order forecasts and release to production only per order schedule dictated by customer
- Clone line items or entire quotes to streamline data entry in repeat business scenarios
- Streamline multi-level BOM order fulfillment
- Utilize “auto-pick” functionality to reduce material transactional overhead on work orders

SALES PARTS PURCHASING OPERATIONS WAREHOUSE ACCOUNTING PRODUCTION ADMIN

Quotes Orders Invoices Customers Leads Opportunities Forecasts Reports

Quote/Order Worksheet 514

Sales Editing: Jordan Jolly

Build Quote +

Send To +

Convert To Order

Quoting Tools +

Documents (0)

Notes (0)

Prepay

Note: Orders are created by converting a completed Quote into an Order using the 'Convert to Order' link on the side.

This Quote/Order Worksheet is a "Build To Stock" Workorder

	Customer Tech-X, Inc. (7) Tech-X 2525 South Lamar Suite 10 Austin, TX 78704	Contact
Cust PO #	Owner techx	Status Open
Inside Sales	Outside Sales	

Show Open Lines

#	PRC	Part	Rev	Cust Part	Dock Date	Ship Date	Lead Time (in wks)	Qty	Cost	Resale	Ext. Resale	
1					2016-02-18	2016-02-18		1	cost	resale		<input type="button" value="Add"/>
(Desc: Bracket H Starin Relief)												
#8 A											Total Freight: <input type="text"/>	
#8 B											Discount: <input type="text"/>	
#8 DAFASLE											Final Freight: <input type="text"/>	
#8 WASHER (Desc: Description)											Total: \$ 0.00	
123											<input type="button" value="Delete"/>	

Help

Shop Floor

Cetec ERP's production management module provides in-depth tools for the shop floor, including labor and overhead tracking, electronic routers and travelers with inline data capture, and much more.

- Define steps for each production phase
- Divide shop floor into assembly lines and work locations with corresponding line supervisors
- Electronic work instructions with ability to enforce data collection (e.g. user initials, measurements, etc.) before router can proceed or shipment can be processed
- Define process steps for each production phase.
- Attach pictures to electronic work instructions
- Direct tie to in-process inspections, final inspections, shipping, and invoicing
- Full support for tablets, mobile devices, laptops, etc. on the shop floor as data collection stations



Quality & ISO

Cetec ERP includes a completely integrated quality compliance module, eliminating large portions of company paperwork, and streamlining the management of ISO and related certification body requirements.

- Quality Management Software (QMS)
- Quality & ISO Compliance Management Tools
- Validate kit builds before releasing to production or shipping
- Failed kit audits automatically generate NCRs, linking to NCR process
- Track RMA reasons and link steps to distinct RMA reasons
- Log inspections directly from work orders (e.g. receiving, in-process, final), pass/fail rates, failure codes, and more to create detailed reports on inspection activity
- Asset, tool, and equipment tracking
- Asset maintenance and calibration scheduling

SALES PARTS PURCHASING OPERATIONS WAREHOUSE ACCOUNTING **PRODUCTION** ADMIN

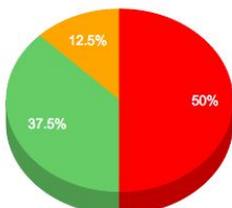
Orders ▾ Quality ▾ Part ▾ KitAudit ▾ Customer ▾ Mgmt ▾ Tools ▾ Scheduling ▾

Inspection Report
Inspection Details
Inspection Failures
Yield Rate
Yield Rate Goal
NCR
CAR
Quality Alerts

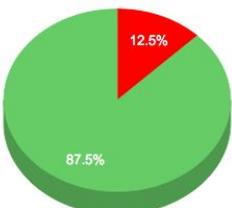
Entered To: **Submit**

NCRs by Disposition

(all NCR types) ▾



Disposition	Percentage
N/A	50%
Accounting	37.5%
Physical Inventory	12.5%



Disposition	Percentage
N/A	87.5%
Rework	12.5%

NCRs by Customer

(all NCR types) ▾



Disposition	Percentage
N/A	100%

NCRs by Vendor

(all NCR types) ▾



Disposition	Percentage
N/A	100%

Help

Accounting & Financials

AR/AP

General Ledger

Financial Reports

Auditing Tools

General Accounting

Reconciliation

Link your manufacturing operations directly to your accounting processes and track transactions granularly, which are posted to the ledger in real time as they are processed in the system.

- Full integration with operations
- Perpetual based general ledger
- Remove need for long period-end close process
- Modernize accounting systems
- Integrate accounting and manufacturing systems
- Scale up with workflow, approvals, and streamlined processes

SALES PARTS PURCHASING OPERATIONS WAREHOUSE **ACCOUNTING** PRODUCTION ADMIN

Chart/Ledger ▾ A/R ▾ A/P ▾ Reports ▾ Audit ▾

Account List

Create Account

Name

Account #

Balance On A

Balance On B

Submit

Displaying 1 - 67 of 67 Export +/- Columns

Account #	Account Name	Parent	Balance	Total Balance
100000	Assets		\$0.00	\$0.00
110000	Current Assets	Assets	\$0.00	\$0.00
111000	Cash	Current Assets	\$0.00	\$0.00
112000	Undeposited Cash	Current Assets	\$0.00	\$0.00
113000	Inventory	Current Assets	\$0.00	\$0.00
113100	Finished Goods	Inventory	\$0.00	\$0.00
114000	Receivables	Current Assets	\$0.00	\$0.00
114100	Trade	Receivables	\$0.00	\$0.00
114200	Other	Receivables	\$0.00	\$0.00
114300	Bad Debt	Receivables	\$0.00	\$0.00
114400	Notes/Loans	Receivables	\$0.00	\$0.00

Custom Reporting

Cetec ERP's 'Report Writer' transforms operational data into an interactive management platform to clarify internal activities and drive growth opportunities. Report Writer lets you drill into high-level data, and slice, dice, reorganize, or consolidate into shareable and saved custom reports you can re-run on any periodic basis.

- Sales Dashboards & Purchasing Dashboards
- Homepage executive "Pulse Report" for immediate lifeblood business statistics
- Preconfigured report types include:
 - Customer backlog (open orders)
 - Customer invoices (order history)
 - Material/component as-used sales history
 - Sales Value Of Production (SVOP)
 - Vendor backlog (open POs)
 - Vendor invoices (PO history)
 - Accounts receivable & aging
 - Accounts payable & aging
 - Inventory value

Executive Dashboard

Invoice Values

	Resale	Cost	GP Value	GM %
Yesterday	0	0	0	0%
M-T-D	0	0	0	0%
Prior Month	0	0	0	0%
Y-T-D	0	0	0	0%
Prior Year	22025	692	21333	96%

[View Sales History](#)

Open Sales Orders



Sales Value Of Production

Yesterday M-T-D Y-T-D

Ontime Stats

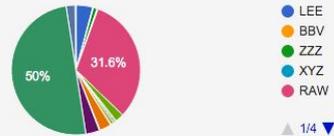


Open A/R



Inventory

Total Inv Value = \$ 356,015.35



- LEE
- BBV
- ZZZ
- XYZ
- RAW

▲ 1/4 ▼

Help

No Risk, No Upfront Cost. Get Started Now.

Choose Your Plan - \$40/user/month. \$20/user/month for “Production Only” users. Five standard user minimum.

Lite:

- + Free 30 day evaluation
- + Free upgrade path
- + Online resources (getting started guides, how-to videos, etc.)
- + Free install and immediate setup in Cetec ERP cloud
- + All Cetec ERP modules included
- + All software and database licensing fully included
- + Free software maintenance
- + Free hosting and server maintenance in Cetec ERP cloud
- + Email ticketing support - unlimited

Standard:

Same as Lite

- + Priority Support (\$500/month)
- + Expedited support requests with phone and email access.
- + Recommended for all companies running operations actively on Cetec ERP.
- + Phone support - M-F 9am EST - 7pm EST, limit three project contacts per offering.

VIP:

Same as Standard

- + Report Writer (\$500/month)

Expert Services

We can help you get up and running quickly and easily.

1. On-site training, consulting - \$200/hr, travel expenses
2. Data migration - \$500-5k depending on amount of data
3. VIP Support - \$500/month, direct access to support
4. Local server installation - \$3500 one time fee, \$99/monthly fee
5. Remote e-training - \$200/hr, via webex